

SAIF ACQUISITIONS – Keeping independents independent

We are delighted to announce 'SAIF Acquisitions', an exciting new professional brokerage service aimed at helping independent funeral directors to sell their business to other independent funeral directors.

SAIF members who are interested in purchasing an independent funeral business will be able to register with SAIF Acquisitions and become an 'approved buyer', protected by nondisclosure agreements with prospective sellers.

SAIF members looking to sell their business are invited to contact SAIF Acquisitions, which will discreetly connect you with buyers in your area. As a seller, you will also be provided with a list of preferred agents able to act on your behalf, if you so wish.

SAIF will provide the above information but it will be the seller who determines the buyer firm and, if applicable the agent/consultant.

This is an 'opt in scheme' with SAIF claiming 0.5% of the selling fee to cover costs of advertising and facilitation services.

In an age when one independent funeral business is being snapped up by a corporate every other week, SAIF Acquisitions will help to protect the business you have nurtured and grown, ensuring bereaved families can continue to rely of the unique service only an independent funeral director can provide.

SAIF is contacting all members with further information about how to register for the 'approved buyer listing' or, as an independent looking to sell, make contact approved buyers / agents. For further information please contact Claire Day or Terry Tennens in the strictest confidence and with no obligation.

Tel: 01279 726777 Email: <u>claire@saif.org.uk</u> or terry@saif.org.uk